### POS MALAYSIA BERHAD

Company No. 229990-M (Incorporated in Malaysia)

#### INTERIM FINANCIAL STATEMENTS 31 DECEMBER 2010

# POS MALAYSIA BERHAD

# QUARTERLY REPORT

Quarterly report on consolidated results for the period ended 31 December 2010. The figures have not been audited.

# SUMMARY OF KEY FINANCIAL INFORMATION

		INDIVIDU CURRENT YEAR QUARTER 31.12.2010 RM'000	AL QUARTER PRECEDING YEAR CORRESPONDING QUARTER 31.12.2009 RM'000	CUMULAT CURRENT YEAR TO DATE 31.12.2010 RM'000	IVE QUARTER PRECEDING YEAR TO DATE 31.12.2009 RM'000
1	Revenue	277,333	224,581	1,014,975	902,561
2	Profit before tax	10,038	28,403	99,066	109,265
3	Net profit for the period	6,084	16,479	67,108	76,712
4	Profit attributable to ordinary equity holders of the parent	6,084	14,930	67,108	75,416
5	Basic earnings per share (sen)	1.13	2.78	12.50	14.04
			OF CURRENT AL YEAR END		DING FINANCIAL AR END
6	Net assets per share attributable to ordinary equity holders of the Company (RM)		1.54		1.49

#### POS MALAYSIA BERHAD UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE PERIOD / YEAR ENDED 31 DECEMBER 2010

	3 MONTHS ENDED		YEAR TO DATE		
	31.12.2010	31.12.2009	31.12.2010	31.12.2009	
	RM'000	RM'000	RM'000	RM'000	
Revenue	277,333	224,581	1,014,975	902,561	
Operating expenses	(251,353)	(202,349)	(909,307)	(820,209)	
Profit from operations (Note 1)	25,980	22,232	105,668	82,352	
Other operating income	10,455	3,651	26,671	23,826	
Write back of impairment in value	-	2,944	15,537	4,892	
Fair value adjustment for financial					
asset designated as Fair Value					
through Profit and Loss (FVTPL)	483	-	1,489	-	
Impairment losses for financial					
asset designated as					
Available- for-sale (AFS)	(4,048)	-	(25,098)	-	
Impairment losses for property, plant and					
equipment (Note 2)	(22,273)	-	(22,273)	-	
Finance cost	(559)	(424)	(2,928)	(1,805)	
Profit before tax	10,038	28,403	99,066	109,265	
Tax expenses	(3,954)	(11,924)	(31,958)	(32,553)	
Profit for the period/year	6,084	16,479	67,108	76,712	
Other comprehensive income for the					
period / year, net of tax					
Total comprehensive income for the period/year	6,084	16,479	67,108	76,712	
Total comprehensive income for the period/year	0,004	10,479	07,108	70,712	
Profit attributable to:					
Owners of the Company	6,084	14,930	67,108	75,416	
Minority interests	-	1,549	-	1,296	
Profit for the period/year	6,084	16,479	67,108	76,712	
Total comprehensive income attributable to:					
Owners of the Company	6,084	14,930	67,108	75,416	
Minority interests	-	1,549		1,296	
Total comprehensive income for the period/year	6,084	16,479	67,108	76,712	
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Basic earnings per share (sen)	1.13	2.78	12.50	14.04	

Note 1: Included in the profit from operations for 12 months ended 31.12.2010 of RM105,668,000 (2009: RM82,352,000) is depreciation and amortization charged of RM45,400,000 and RM11,726,000 respectively (2009: RM37,588,000 and RM11,367,000 respectively).

Note 2: The impairment losses on property, plant and equipment relates to the impairment provided for capital expenditure incurred for the postal counter system.

(The Unaudited Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with Pos Malaysia Berhad's Audited Financial Statements for the year ended 31 December 2009)

#### POS MALAYSIA BERHAD UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS AT 31 DECEMBER 2010

	AS AT	AS AT
	31.12.2010	31.12.2009
		(restated)
ASSETS	RM'000	RM'000
Property, plant and equipment	551,960	535,829
Goodwill	4,630	4,630
Prepaid lease payments	4,050	4,030
Investment properties	15,071	15,071
Other investments	95,468	208,492
Deferred tax assets	417	85
Total non-current assets	667,546	764,107
	007,040	701,107
Other investments	102,806	4,967
Inventories	8,761	8,693
Receivables, deposits and prepayments	196,570	177,508
Current tax assets	1,503	1,453
Deposits, cash and bank balances*	398,033	317,861
Total current assets	707,673	510,482
TOTAL ASSETS	1,375,219	1,274,589
EQUITY Share capital	268,513	268,513
Share premium	385	385
Reserves	559,695	530,695
Total equity attributable to equity holders of the Company	828,593	799,593
Minority Interests		-
	828,593	799,593
LIABILITIES		()),5/5
Deferred tax liabilities	12,282	14,503
Hire purchase creditors	30,762	23,829
Total non-current liabilities	43,044	38,332
-	,	,
Payables and accruals	471,849	422,213
Current tax liabilities	18,497	6,055
Hire purchase creditors	13,236	8,396
Total current liabilities	503,582	436,664
Total liabilities	546,626	474,996
TOTAL EQUITY AND LIABILITIES	1,375,219	1,274,589
Net assets per share attributable to ordinary equity holders of the Company (RM)	1.54	1.49

#### POS MALAYSIA BERHAD UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (CONTD) AS AT 31 DECEMBER 2010

	AS AT 31.12.2010 RM'000	AS AT 31.12.2009 RM'000
Cash and bank balances	119,781	119,219
Deposits	278,252	198,642
Total deposits, bank and cash balances	398,033	317,861
Less:		
Cash held for the purpose of distribution of fuel rebate**	(4,338)	(4,257)
Collections held on behalf of agencies***	(126,129)	(131,827)
Total cash and cash equivalents	267,566	181,777

\*\* The amount of cash held for the purpose of distribution of fuel rebate represents fund received from the Government for the purpose of the payment of the fuel cash rebate as announced on 28 May 2008. The amount is also reflected under Payables and Accruals in the Balance Sheet.

The payment of fuel cash rebate ceased after 14 April 2009.

\*\*\* Similar to the above, this amount is also included under Payables and Accruals in the Statement of Financial Position.

(The Unaudited Condensed Consolidated Statements of Financial Position should be read in conjunction with Pos Malaysia Berhad's Audited Financial Statements for the year ended 31 December 2009)

#### POS MALAYSIA BERHAD UNAUDITED CONDENSED CONSOLIDATED CASH FLOW STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

	31.12.2010 RM'000	31.12.2009 RM'000
Net profit before tax Adjustments for non-cash flow:-	99,066	109,265
Non-cash items	52.040	47.025
Non-cash items	53,049 12,718	47,035 (21,198)
Operating profit before changes in working capital	164,833	135,102
	104,000	155,102
Changes in working capital :	492	2.052
Net change in current assets Net change in current liabilities	482 55,254	3,853
Net change in current natimities	55,254	(10,583)
Cash generated from operating activities	220,569	128,372
Tax paid	(27,399)	(21,816)
Tax refund	5,281	
Net cash flows (used in)/generated from operating activities	198,451	106,556
Investing activities		
Net acquisition of property, plant and equipment	(64,898)	(77,366)
Proceeds from disposal of investments	3,694	19,016
Investment income received	132	149
Interest income received	13,447	12,860
Net cash flows used in investing activities	(47,625)	(45,341)
Financing activities		
Dividend paid	(50,346)	(40,277)
Repayment of hire purchase creditors	(11,763)	(8,857)
Interest expense	(2,928)	(1,805)
Net cash flows used in financing activities	(65,037)	(50,939)
Net change in cash & cash equivalents	85,789	10,276
Cash & cash equivalents at beginning of year	181,777	171,501
Cash & cash equivalents at end of year*	267,566	181,777

\* Cash and cash equivalents included in the unaudited condensed consolidated cash flow statements comprise the following balance sheet amounts:

	31.12.2010	31.12.2009
	<b>RM'000</b>	RM'000
Cash and bank balances	119,781	119,219
Deposits	278,252	198,642
Total deposits, cash and bank balances	398,033	317,861
Less:		
Cash held for the purpose of distribution of fuel rebate	(4,338)	(4,257)
Collections held on behalf of agencies	(126,129)	(131,827)
Total cash and cash equivalents	267,566	181,777

(The Unaudited Condensed Consolidated Cash Flow Statements should be read in conjunction with Pos Malaysia Berhad's Audited Financial Statements for the year ended 31 December 2009)

#### POS MALAYSIA BERHAD UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2010

	Attributable to eq <non distrib<="" th=""><th></th><th>e Company Distributabl</th><th>'e</th><th></th></non>		e Company Distributabl	'e	
YEAR ENDED 31/12/2010	Share Capital RM'000	Share Premium RM'000	Retained Profits RM 000	Minority Interests RM'000	Total RM'000
At 1 January 2010, previously stated	268,513	385	530,695	-	799,593
Effect of adopting FRS 139	-	-	12,238	-	12,238
At 1 January 2010, restated	268,513	385	542,933	-	811,831
Total comprehensive income for the year	-	-	67,108	-	67,108
Dividend paid		-	(50,346)		(50,346)
At 31 December 2010	268,513	385	559,695	-	828,593
YEAR ENDED 31/12/2009					
At 1 January 2009	268,513	385	495,556	2,574	767,028
Total comprehensive income for the year	-	-	75,416	1,296	76,712
Dividend paid	-	-	(40,277)	-	(40,277)
Acquisition of minority interests		-	-	(3,870)	(3,870)
At 31 December 2009	268,513	385	530,695	-	799,593

(The Unaudited Condensed Consolidated Statements of Changes in Equity should be read in conjunction with Pos Malaysia Berhad's Audited Financial Statements for the year ended 31 December 2009)

#### POS MALAYSIA BERHAD

#### NOTES TO THE INTERIM FINANCIAL STATEMENTS

#### A1. Basis of preparation

The financial statements for the fourth quarter ended 31 December 2010 are unaudited and have been prepared in accordance with FRS 134 - Interim Financial Reporting issued by the Malaysian Accounting Standards Board ("MASB") and part A of Appendix 9B of the Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Malaysia").

The interim financial statements should also be read in conjunction with the audited financial statements for the financial year ended 31 December 2009. These explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2009.

#### **Changes in Accounting Policies**

On 1 January 2010, The Group and Company adopted the following accounting standards, amendments and interpretations that have been issued by the Malaysian Accounting Standards Board (MASB) which are effective for annual periods beginning on or after 1 January 2010:

#### FRSs, Interpretations and amendments effective for annual periods beginning on or after 1 January 2010

- FRS 4, Insurance Contracts
- FRS 7, Financial Instruments: Disclosures
- FRS 101, Presentation of Financial Statements (revised)
- FRS 123, *Borrowing Costs* (revised)
- FRS 139, Financial Instruments: Recognition and Measurement
- Amendments to FRS 1, First-time Adoption of Financial Reporting Standards
- Amendments to FRS 2, Share-based Payment: Vesting Conditions and Cancellations
- Amendments to FRS 7, Financial Instruments: Disclosures
- Amendments to FRS 101, Presentation of Financial Statements Puttable Financial Instruments and Obligations Arising on Liquidation
- Amendments to FRS 127, Consolidated and Separate Financial Statements: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate
- Amendments to FRS 132, Financial Instruments: Presentation Puttable Financial Instruments and Obligations Arising on Liquidation Separation of Compound Instruments
- Amendments to FRS 139, Financial Instruments: Recognition and Measurement Reclassification of Financial Assets
- Collective Assessment of Impairment for Banking Institutions
- Improvements to FRSs (2009)
- IC Interpretation 9, *Reassessment of Embedded Derivatives*
- IC Interpretation 10, Interim Financial Reporting and Impairment
- IC Interpretation 11, FRS 2 Group and Treasury Share Transactions
- IC Interpretation 13, Customer Loyalty Programmes
- IC Interpretation 14, FRS 119 The Limit on a Defined Benefit Asset, Minimum Funding Requirements and Their Interaction

#### FRSs, Interpretations and amendments effective for annual periods beginning on or after 1 March 2010

• Amendments to FRS 132, Financial Instruments: Presentation – Classification of Rights Issues

#### FRSs, Interpretations and amendments effective for annual periods beginning on or after 1 July 2010

- FRS 1, First-time Adoption of Financial Reporting Standards (revised)
- FRS 3, Business Combinations (revised)
- FRS 127, Consolidated and Separate Financial Statements (revised)
- Amendments to FRS 2, *Share-based Payment*
- Amendments to FRS 5, Non-current Assets Held for Sale and Discontinued Operations
- Amendments to FRS 138, Intangible Assets
- IC Interpretation 12, Service Concession Agreements
- IC Interpretation 15, Agreements for the Construction of Real Estate

- IC Interpretation 16, Hedges of a Net Investment in a Foreign Operation
- IC Interpretation 17, Distribution of Non-cash Assets to Owners
- Amendments to IC Interpretation 9, *Reassessment of Embedded Derivatives*

#### FRSs, Interpretations and amendments effective for annual periods beginning on or after 1 January 2011

- Amendments to FRS 1, First-time Adoption of Financial Reporting Standards Limited Exemption from Comparative FRS 7 Disclosures for First-time Adopters
- Amendments to FRS 7, Financial Instruments: Disclosures Improving Disclosures about Financial Instruments

The Group plans to apply the abovementioned standards, amendments and interpretations:

- from the annual period beginning 1 January 2010 for those standards, amendments or interpretations that will be effective for annual periods beginning on or after 1 January 2010, except for FRS 4, 123 and IC interpretation 9, 11, 13 and 14 which are not applicable to the Group; and
- from the annual period beginning 1 January 2011 for those standards, amendments or interpretations that will be effective for annual periods beginning on or after 1 March 2010, 1 July 2010 and 1 January 2011, except for Amendments to FRS 5, IC Interpretations 12, 15, 16 and 17 and Amendments to IC interpretation 9 which are not applicable to the Group.

The initial application of a standard, an amendment or an interpretation, which will be applied prospectively, is not expected to have any financial impacts to the current and prior period's financial statements upon their first adoption.

The impacts and disclosures as required by FRS 108.30(b), *Accounting Policies, changes in Accounting Estimates and Errors*, in respect of applying FRS 7 and FRS 139 are not disclosed by virtue of the exemptions given in these respective FRSs.

Other than for the application of FRS101, FRS 117 and FRS 139, the application of the above FRSs, Amendments to FRSs and Interpretation did not result in any significant changes in the accounting policies and presentation of the financial results of the Group.

#### (a) **FRS 101 : Presentation of Financial Statements**

The Group applied revised FRS 101 which became effective as of 1 January 2010. As a result, the Group presents all non-owner changes in equity in the consolidated statement of comprehensive income.

Comparative information has been represented so that it is in conformity with the revised standard. Since the change only affects presentation aspects, there is no impact to earnings per ordinary share.

#### (b) FRS 117 : Leases

The Group has adopted the amendments to FRS 117. The Group has assessed and determined that all leasehold land and buildings of the Group and Company which are in substance finance leases and has reclassified the leasehold land and buildings to property, plant and equipment and the change has been made retrospectively in accordance with the transitional provisions.

The reclassification does not affect the basic and diluted earnings per ordinary share for the current and prior periods.

The following comparative figures have been restated following the adoption of the amendments to FRS 117:

RM'000	As at 31 December 2009,	Effect of	As at
	as previously	amendments to	31 December 2009,
	stated	FRS 117	as restated
Assets, net carrying amount			
Property, Plant and Equipment	273,694	262,135	535,829
Prepaid Lease Payment	262,135	(262,135)	

#### (c) FRS 139 : Financial Instruments – Recognition and Measurement

The adoption of FRS 139 has resulted to changes in accounting policies relating to recognition and measurement of financial instruments and the new accounting policies are set out below:

#### (i) Initial recognition and measurement

A financial instrument is recognized in the financial statements when, and only when, the Group becomes a party to the contractual provisions of the instrument.

A financial instrument is recorded initially at fair value plus, in the case of a financial instrument not at fair value through profit and loss, transaction costs that are directly attributable to the acquisition or issue of the financial instrument.

An embedded derivative is recognized separately from the host contract and accounted for as a derivative, is and only if, it is not closely related to the economic characteristics and risks of the host contract is not categorized at fair value through profit and loss. The host contract, in the event the embedded derivative is recognized separately, is accounted for in accordance with the policy applicable to the nature of the host contract.

#### (ii) Financial instrument categories and subsequent measurement

The Group categorizes financial instruments as follows:

#### Financial assets

Financial assets are classified as financial assets at fair value through profit or loss, loan and receivables, held to maturity investments, available for sale or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

#### a) Fair value through profit and loss ("FVTPL")

FVTPL category comprises financial assets that are held for trading, including derivatives (except for a derivative that is a financial guarantee contract or a designated and effective hedging instrument) or financial assets that are designated in this category upon initial recognition.

Prior to adoption of FRS 139, current investments in quoted shares and marketable securities were carried at the lower of cost and market value, determined on an aggregate portfolio basis by category of investments. With the adoption of FRS 139, current investments are now categorized and measured at FVTPL.

Other financial assets classified as FVTPL is subsequently measured at their fair values with the gain or loss recognized in profit or loss.

The effect of adoption of FRS 139 is disclosed below.

#### b) Loan and receivables

Loan and receivables category comprises debts instruments that are not quoted in an active market, trade and other receivables and cash and cash equivalents.

Prior to the adoption of FRS 139, financial assets categorized as loans and receivables were stated at gross receivables less provision for doubtful debts when a receivable is considered irrecoverable by management.

Upon adoption of FRS 139, financial assets classified as loans and receivables are subsequently measured at amortized cost using the effective interest rate (EIR) method.

With the adoption of FRS 139, an impairment loss is recognized for trade and other receivables and is measured as the difference between the net assets' carrying amount and the present value of estimated future cash flows discounted at the assets' original effective interest rate.

These changes in accounting policies have been made in accordance with the transitional provisions of FRS 139. In accordance with the transitional provisions of FRS 139 for first time adoption, adjustments arising from remeasuring the financial instruments at the beginning of the financial period were recognized as adjustments of the opening balance of retained earnings or another appropriate reserve. Comparatives are not adjusted.

Consequently, the adoption of FRS 139 does not affect the basic and diluted earnings per ordinary share for the current and prior periods.

#### c) Held to maturity

Held-to-maturity investments category comprises debts instruments that are quoted in an active market and the Group has the positive intention and ability to hold to maturity.

Financial assets categorized as held to maturity investments are subsequently measured at amortized cost using the effective interest method.

Prior to adoption of FRS 139, non-current investments in private debt securities were accounted for at cost adjusted for amortization of premium or accretion of discount less allowance for diminution in value. With the adoption of FRS 139, non-current investments in private debt securities are now categorised as held to maturity and initially measured at fair value and are subsequently measured at amortized cost using the effective interest method.

The effect of adoption of FRS 139 is disclosed below.

#### d) Available for sale

Available for sale category comprises investments in equity and debt securities instruments that are not held for trading.

Investments in equity instruments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured are measured at cost. Other financial assets categorized as available for sale are subsequently measured at their fair values with the gain or loss recognized in other comprehensive income, except for impairment losses, foreign exchange gains or loss arising from monetary items or from hedging which are recognized in income statements. On derecognition, the cumulative gain or loss recognized in other comprehensive income is reclassified from equity into profit or loss. Interest for a debt instrument using the effective interest method is recognized in the profit and loss.

Prior to adoption of FRS 139, non-current investments in equity securities other than investments in subsidiaries and associates, were stated at cost less allowance for diminution in value which is other than temporary. With the adoption of FRS 139, quoted investments

in non-current equity securities, other than investments in subsidiaries and associates are now categorized as available for sale.

All financial assets, except for those measured at fair value through profit or loss, are subject to for impairment.

The effect of adoption of FRS 139 is disclosed below.

#### Financial liabilities

All financial liabilities are subsequently measured at amortised cost other than those categorized as fair value through profit and loss.

Fair value through profit and loss comprises of financial liabilities that are held for trading, derivatives (except for a derivative that is a financial guarantee contract or a designated and effective hedging instrument) or financial liabilities that are specifically designated to this category upon initial recognition.

#### (iii) Derecognition

A financial asset or part of it is derecognised when, and only when the contractual rights to the cash flows from the financial asset expire or the financial asset is transferred to another party without retaining control or substantially all risks and rewards of the asset. On derecognition of a financial asset, the difference between the carrying amount and the sum of the consideration received (including any new asset obtained less any new liability assumed) and any cumulative gain or loss that had been recognised in equity is recognised in the profit and loss.

A financial liability or part of it is derecognised when, and only when, the obligation specified in the contract is discharged or cancelled or expires. On derecognition of a financial liability, the difference between the carrying amount of the financial liability extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in the profit and loss.

#### Impact on opening balances

The application of the above new policies has the following effects:

RM'000	As at 1 January 2010, as previously stated	Effect of FRS 139	As at 1 January 2010, as restated
<u>Assets</u>			
Non-current investments :			
Fair value of equity securities classified as AFS*	21,859	13,561	35,420
Remeasurement of private debt securities**	186,633	(1,323)	185,310
<u>Equity</u>			
Retained earnings	530,695	12,238	542,933

#### \*The fair value of equity securities is as follows:

	RM '000
Financial assets designated as Available-for-sale: - investment in Transmile Group Berhad ("TGB")	
Carrying amount as at 31 December 2009 @ RM0.54	21,859
Restated as at 1 January 2010 @ RM0.88	35,420
Fair value of equity securities recognised in fair values reserves	13,561

\*\*Relates to remeasurement of Prasarana Bonds

#### Impact on current quarter's result

The significant impact on the profit or loss for the fourth quarter for the financial year ended 31 December 2010 upon adoption of FRS 139 is as follows:

RM'000	As at 30 September 2010	Effect of FRS 139	Reclassification / (Disposal)	As at 31 December 2010
Assets				
Non-current investments :				
Fair value of equity securities classified as AFS* Remeasurement of private debt securities**	14,370	(4,048)	-	10,322
and reclassification to current assets	185,155	(59)	(99,950)	85,146
Current investments : Fair value of marketable securities classified as FVTPL*** and disposal of marketable securities Reclassification of private debt securities from non-current	5,973	483	(3,600) 99,950	2,856 99,950
Income statement				
Impairment losses arising from financial		(4.048)		(4,048)
assets designated as Available For Sale Fair value of marketable securities classified as FVTPL***	-	(4,048)	-	(4,048) 483
Remeasurement of private debt securities**		(59)		(59)

\*The fair value of equity securities is as follows:

	RM '000
Financial assets designated as Available-for-sale: - investment in Transmile Group Berhad ("TGB")	
Fair value as at 30 September 2010 @ RM0.355	14,370
Fair value as at 31 December 2010 @ RM0.255	10,322
Impairment losses for equity securities recognised in income statements	(4,048)

\*\*Relates to remeasurement of Prasarana Bonds

\*\*\*Relates to fair values of quoted shares and marketable securities

#### A2. Qualification of Preceding Annual Financial Statements

The audit report for the audited financial statements for the year ended 31 December 2009 was reported without any audit qualification.

#### A3. Seasonality or Cyclicality of Operations

The Group's operations are not subject to any significant seasonal or cyclical factors except that mail volume fluctuates during the festive season.

#### A4. Unusual items

There were no unusual items for the current quarter.

#### A5. Changes in estimates

There were no changes in estimates of amount, which would materially affect the current reporting period/year.

#### A6. Debt and equity securities

There was no cancellation, repurchase and repayment of debt and equity securities during the current quarter.

#### A7. Dividends

The Group paid final dividend of 12.5 sen per ordinary share less income tax at 25% totaling RM50,346,000 in respect of the financial year ended 31 December 2009 on 10 June 2010.

#### A8. Segmental reporting

The Group has three reportable segments, as described below, which are the Group's strategic business units. The strategic business units offer different products and services and are managed separately because they require different business processes and customer needs. The following summary describes the operations in each of the Group's reportable segments:

- Mail Includes the provision of basic mail services for corporate and individual customers and customised solutions such as Mailroom Management and Direct Mail
  Courier Includes courier solutions by sea, air and land to both national and international destinations.
  Retail Includes over-the-counter services for payment of bills and certain financial
- Retail Includes over-the-counter services for payment of bills and certain financial products and services.

Other operations include the hybrid mail which provides Data and Document Processing services, logistics solutions by sea, air and land to both national and international destinations, business of internet security products, solutions and services and rental income from investment properties held by the Group. None of these segments meets any of the quantitative thresholds for determining reportable segments in 2009 or 2010.

There are varying levels of integration between the Mail reportable segment and the Courier reportable segments. This integration includes shared distribution services. The accounting policies of the reportable segments are the same as described in note A1.

Information regarding the operations of each reportable segment is included below. Performance is measured based on segment results. Segment results is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries. Inter-segment pricing is determined on an arm's length basis.

# A8. Segmental reporting (contd.)

Segmental reporting for the current year-to-date is as follows:

Year Ended 31 December 2010	Mail	Courier	Retail	Others	Elimination	Group
	<b>RM'000</b>	<b>RM'000</b>	<b>RM'000</b>	<b>RM'000</b>	<b>RM'000</b>	<b>RM'000</b>
Revenue						
Total external revenue	624,333	207,648	148,124	34,870	-	1,014,975
Intersegment revenue	2,023	1,000	49,307	-	(52,330)	-
Total revenue for reportable segments	626,356	208,648	197,431	34,870	(52,330)	1,014,975
Reportable segment results	117,170	15,097	(24,303)	(2,296)	-	105,668
Other unallocated expenses						(6,602)
Profit before taxation					_	99,066
Reportable segments assets	282,193	112,054	173,962	132,867	-	701,076
Other unallocated assets						674,143
Total assets						1,375,219
Reportable segment liabilities	23,262	23,723	131,036	35,319	-	213,340
Other unallocated liabilities						333,286
Total liabilities						546,626
Other information						
Capital expenditure						
- Property, plant & equipment	72,518	8,489	11,730	4,170	-	96,907
- Prepaid lease payments	-	-	-	-	-	-
Depreciation and amortization	26,752	12,208	15,695	2,471	-	57,126
Interest income	-	-	-	-	-	13,234
Interest expense	1,948	813	163	4	-	2,928
Write back of impairment in value	-	-	-	-	-	15,537
Fair value adjustment on financial asset designated as FVTPL	-	-	-	-	-	1,489
Impairment losses for financial asset designated as AFS	-	-	-	-	-	25,098
Impairment losses for property, plant and equipment	-	-	-	-	-	22,273
Taxation	-	-	-	-	-	31,958

# A8. Segmental reporting (contd.)

Segmental reporting for the previous year-to-date is as follows:

Year Ended 31 December 2009	Mail RM'000	Courier RM'000	Retail RM'000	Others RM'000	Elimination RM'000	Group RM'000
Revenue	KIVI UUU	KIVI UUU	NIVI UUU	KIVI UUU		KIVI UUU
Total external revenue	533,543	195,764	138,969	34,285	-	902,561
Intersegment revenue	2,389	394	46,130	2,925	(51,838)	
Total revenue for reportable segments	535,932	196,158	185,099	37,210	(51,838)	902,561
	94.042	14 (75	(19.262)	1.007		92.252
Reportable segment results	84,043	14,675	(18,363)	1,997	-	82,352
Other unallocated income						26,913
Profit before taxation						109,265
Reportable segments assets	243,020	94,382	187,552	123,507	-	648,461
Other unallocated assets						626,128
Total assets						1,274,589
Reportable segment liabilities	48,910	9,161	136,466	9,209	_	203,746
Other unallocated liabilities	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	100,100	,_0,		271,250
Total liabilities						474,996
Other information						
Capital expenditure						
- Property, plant & equipment	43,551	5,791	28,581	666		78,589
- Prepaid lease payments	-	-	-	-		
Depreciation and amortization	24,153	11,874	10,460	2,832	(364)	48,955
Interest income	24,133	-	10,400	2,032	· · · ·	12,860
	- 976	- 742	- 81	- 6	-	12,800
Interest expense Write back of impoirment in value	970		01	U	-	4,892
Write back of impairment in value Taxation	-	-	-	-	-	4,892 32,553
1 87811011	-	-	-	-	-	52,555

The activities are conducted principally in Malaysia and accordingly, no information on the Group's operations by geographical segments has been provided.

#### A9. Valuation of property, plant and equipment

There has not been any valuation of property, plant and equipment for the Group, except for the valuation of seven (7) pieces of land and a seven (7)-storey office building in Ipoh in 2004.

#### A10. Subsequent events

There were no materials events subsequent to the end of the reporting period that have not been reflected in the financial statements.

#### A11. Changes in the composition of the Group

There were no changes in the composition of the Group for the current quarter.

#### A12. Contingent liabilities or contingent assets

- 1. Updates on the contingent liabilities as at the date of this announcement are as follows:-
  - (a) On 18 January 2002, Pos Malaysia & Services Holdings Berhad ("PSH") and PSH Allied Berhad ("PSHAB") ("the Defendants") were served with a Writ of Summons and Statement of Claim by MBB ("the Plaintiff") (Kuala Lumpur High Court Civil Suit D3-22-2240-2001). Subsequently, an Amended Writ of Summons and Amended Statement of Claim were served on the Defendants by the Plaintiff on 19 March 2002.

On 30 July 2002, the Defendants' application to strike out Plaintiff's Writ of Summons was allowed with costs by the Senior Assistant Registrar. A Notice of Appeal to Judge In Chambers dated 6 August 2002 filed by the Plaintiff has been dismissed with costs on 25 April 2003. A Notice of Appeal to the Court of Appeal dated 20 May 2003 had been filed by the Plaintiff. At the hearing on 22 July 2009 at the Court of Appeal, the court had allowed the appeal with costs at the Court of Appeal and the High Court.

(b) On 2 April 2003, PSH and PSH Allied Berhad ("Defendants") were served with a Writ of Summons and Statement of Claim (Kuala Lumpur High Court Civil Suit No. D3-22-330-2003) by MBB ("the Plaintiff").

On 16 June 2004, the Defendants' application to strike out the Plaintiff's Writ of Summons was allowed with costs by the Senior Assistant Registrar. A Notice of Appeal to Judge In Chambers has been filed by the Plaintiff on 24 June 2004 to appeal against the decision of the Senior Assistant Registrar.

The same was dismissed by the learned Judge on 26 April 2005. The Plaintiff had appealed to the Court of Appeal vide Notice of Appeal dated 25 May 2005 in CA Civil Appeal No. W-03-86-2005. At the hearing on 22 July 2009 at the Court of Appeal, the court had allowed the appeal with costs at the Court of Appeal and the High Court.

(c) On 2 April 2003, PSH and PSH Allied Berhad ("Defendants") were served with a Writ of Summons and Statement of Claim (Kuala Lumpur High Court Civil Suit No. D3-22-331-2003) by MBB ("the Plaintiff").

On 16 June 2004, the Defendants' application to strike out Plaintiff's Writ of Summons was allowed with costs by the Senior Assistant Registrar. A Notice of Appeal to Judge In Chambers has been filed by the Plaintiff on 24 June 2004 to appeal against the decision of the Senior Assistant Registrar.

The same was dismissed by the learned Judge on 26 April 2005. The Plaintiff had appealed to the Court of Appeal vide Notice of Appeal dated 25 May 2005 in CA Civil Appeal No. W-03-87-2005. At the hearing on 22 July 2009 at the Court of Appeal, the court had allowed the appeal with costs at the Court of Appeal and the High Court.

On 21 February 2011, all the above mentioned litigation actions against the Defendants have been withdrawn by the Plaintiff without liberty to file afresh with total costs of RM0.1 million to be paid by the Plaintiff to the Defendants and Notices of Discontinuances have been recorded before the presiding Judge at the Kuala Lumpur High Court.

2. Following to the above, there were no other contingent liabilities or contingent assets at the end of the reporting period.

#### ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA MALAYSIA

#### **B1.** Review of performance

The Group registered a substantial growth of 28.3% in profit from operations of RM105.7 million (2009: RM82.4 million) for the year ended 31 December 2010, as a result of domestic tariff increase in the middle of the year coupled with the benefits realized from transformation initiatives. This is supported by a record revenue of RM1.0 billion; a jump of 12.5% in Group's revenue from RM902.6 million in the preceding year. The results of the major business segments are as follows:-

	YEAR TO DATE	
	31.12.2010	31.12.2009
	RM'000	RM'000
Mail	117,170	84,043
Courier	15,097	14,675
Retail	(24,303)	(18,363)
Others	(2,296)	1,997
Profit from operations	105,668	82,352
Other operating income	26,671	23,826
Write back of impairment in value	15,537	4,892
Fair value adjustment for financial asset designated as FVTPL	1,489	-
Impairment losses for financial asset designated as AFS	(25,098)	-
Impairment losses for property, plant and equipment	(22,273)	-
Finance cost	(2,928)	(1,805)
Profit before taxation	99,066	109,265

The results for the full year ended 2010 had to take into account two major impairment provisions; one relating to provision of the investment in Transmile Group Berhad (TGB) of RM25.1 million and the other is the one-off impairment provision relating to capital expenditure incurred for the postal counter system (classified under property, plant and equipment) of RM22.3 million. As a result of these impairment provisions, the profit before taxation registered RM99.1 million as compared to RM109.3 million in the previous financial year ended.

# **B2.** Material changes in quarterly results as compared to the results of the preceding year corresponding quarter

	<b>3 MONTHS ENDED</b>		
	31.12.2010	31.12.2009	
	RM'000	RM'000	
Mail	42,178	19,909	
Courier	(1,361)	5,069	
Retail	(10,465)	(4,747)	
Others	(4,372)	2,001	
Profit from operations	25,980	22,232	
Other operating income	10,455	3,651	
Write back of impairment in value	-	2,944	
Fair value adjustment for financial asset designated as FVTPL	483	-	
Impairment losses for financial asset designated as AFS	(4,048)	-	
Impairment losses for property, plant and equipment	(22,273)	-	
Finance cost	(559)	(424)	
– Profit before taxation	10,038	28,403	

The Group registered a substantial growth of 16.9% in profit from operations of RM26.0 million (2009: RM22.2 million) for the quarter ended 31 December 2010, attributed to an increase in revenue by 23.5% from the preceding year corresponding quarter.

As a result of provision of the investment in Transmile Group Berhad (TGB) and one-off impairment provision relating to capital expenditure incurred for the postal counter system, the profit before taxation for current quarter was RM10.0 million as compared to RM28.4 million in the preceding year corresponding quarter.

#### **B3.** Comparison between the current quarter and the immediate preceding quarter

	<b>3 MONTHS ENDED</b>		
	31.12.2010 RM'000	30.09.2010 RM'000	
Mail	42,178	43,119	
Courier	(1,361)	518	
Retail	(10,465)	(7,663)	
Others	(4,372)	2,089	
Profit from operations	25,980	38,063	
Other operating income	10,455	4,472	
Write back of impairment in value	-	4,027	
Fair value adjustment for financial asset designated as FVTPL	483	495	
Impairment losses for financial asset designated as AFS	(4,048)	(810)	
Impairment losses for property, plant and equipment	(22,273)	-	
Finance cost	(559)	(1,312)	
Profit before taxation	10,038	44,935	

The Group posted a profit from operation of RM26.0 million, compared to the RM38.1 million profit in the immediate preceding quarter. The decrease in profit by RM12.1 million or 31.7% was due to increase in operating expenses by RM12.0 million.

As a result of provision of the investment in Transmile Group Berhad (TGB) and one-off impairment provision relating to capital expenditure incurred for the postal counter system, the profit before taxation for current quarter was RM10.0 million as compared to RM44.9 million in the previous quarter.

#### **B4.** Economic profit ("EP") statement

The EP statement is as prescribed under the Government-Linked Company ("GLC") Transformation initiatives and is disclosed on a voluntary basis. EP is a yardstick to measure shareholders value as it provides more accurate picture of the underlying economic performance of PMB Group vis-à-vis its financial accounting reports.

	<b>3 MONTHS ENDED</b>		YEAR T	O DATE	
	31.12.2010	31.12.2009	31.12.2010	31.12.2009	
	RM'000	RM'000	RM'000	RM'000	
Net operating profit after tax ("NOPLAT")					
Earnings before interest and tax ("EBIT")	25,980	22,232	105,668	82,352	
Adjusted tax	(6,495)	(5,558)	(26,417)	(20,588)	
NOPLAT	19,485	16,674	79,251	61,764	
Economic charge computation					
Average invested capital	294,168	254,706	301,545	268,474	
Weighted average cost of capital ("WACC")	7.78%	7.45%	7.78%	7.45%	
ECONOMIC CHARGE	(22,897)	(18,985)	(23,471)	(20,015)	
ECONOMIC (LOSS) / PROFIT	(3,412)	(2,311)	55,780	41,749	

The Group's current quarter posted an Economic Loss of RM3.4 million against preceding year corresponding quarter's economic loss of RM2.3 million, as a result of higher economic charge. However, for year to-date, the group recorded higher economic profit of RM55.8 million compared to previous year of RM41.8 million, an increase by RM14.0 million.

#### Net operating profit less adjusted tax ("NOPLAT")

Higher NOPLAT of RM19.5 million recorded during the current quarter against RM16.7 million in the corresponding quarter last year was due to higher operating revenue as explained in Note B2 to the announcement. Accordingly, there was a corresponding increase in current year's NOPLAT as compared against the preceding year result.

#### Economic charge

Higher economic charge by RM3.9 million than corresponding quarter last year was in line with the increase in average invested capital and higher WACC. The Group capital expenditure for the year was mainly for the building improvement of post offices, new mail processing centre, information system upgrade and replacement of motor vehicles for operational purpose.

#### **B5.** Future prospects

The Group has implemented a new tariff structure for its regulated mail products with effect from 1 July 2010. Thus, in line with the full year impact of the new tariff and the ongoing transformation initiatives, the Board of Directors is optimistic that the Group's performance will be favorable for the next financial year.

#### B6. Variance of actual profit from profit forecast

Not applicable.

#### **B7.** Tax expense

Major component of tax expense:

	<b>3 MONTHS ENDED</b>	YEAR TO DATE
	31.12.2010	31.12.2010
	RM 000	RM'000
Current Tax expense		
- Company and Subsidiaries	3,954	31,958
- Associates		-
	3,954	31,958

#### **B8.** Sale of unquoted investments and/or properties

There was no sale of investment in subsidiaries during the current quarter. During the current quarter, the group disposed off its property for RM6,096,000 giving rise to gain on disposal of RM4,815,000.

#### **B9.** Purchase and disposal of quoted securities

Summary of total purchases and sales of quoted securities for the financial year-to-date and profit/loss arising there from:-

	Quoted shares	Marketable Securities
	RM'000	RM'000
Total Purchases	-	-
Total Disposals	-	3,600
Total Gain on Disposal	-	93
Summary of quoted securities as at 31 December 2010 were as follows:-		
Total investments at cost	249,562	16,028
Total investments at carrying value/book value	10,322	2,856
Total investment at market value at end of reporting period	10,322	2,856

#### **B10. Status of Corporate Proposal**

There was no corporate proposal announced in the current quarter ended 31 December 2010.

#### **B11.** Group borrowings

Hire purchase creditors are payables as follows:

	Minimum lease		
	payment RM'000	Interest RM'000	Principal RM'000
Less than one year	15,042	1,806	13,236
Between one and five years	32,563	1,801	30,762
	47,605	3,607	43,998

#### B12. Off balance sheet financial instruments

There were no off balance sheet financial instruments at the date of this quarterly report.

#### **B13.** Material litigation

As disclosed under note A12, the material litigations since the latest audited annual financial statements of the Group for the year ended 31 December 2009, have been withdrawn without liberty to file afresh with total costs of RM0.1 million to be paid by the Plaintiff to the Defendants and Notices of Discontinuances have been recorded before the presiding Judge at the Kuala Lumpur High Court on 21 February 2011.

There were no other material litigations at the end of the reporting period.

#### **B14.** Earnings per share (EPS)

The basic earnings per share has been calculated based on the Group's net profit attributable to shareholders and on the weighted average number of ordinary shares in issue during the financial period/year.

	<b>3 MONTHS ENDED</b>		YEAR TO	) DATE
	31.12.2010	31.12.2009	31.12.2010	31.12.2009
	RM'000	RM'000	RM'000	RM'000
Profit for the period attributable to				
equity holders of the Company (RM'000)	6,084	14,930	67,108	75,416
Weighted average number of ordinary shares				
outstanding ('000)	537,026	537,026	537,026	537,026
Basic earnings per share (sen)	1.13	2.78	12.50	14.04

The number of ordinary shares has been adjusted retrospectively to incorporate the share split and bonus shares which was part of the former holding company, Pos Malaysia & Services Holdings Berhad's capital restructuring exercise as required by FRS 133, Earnings Per Share.

#### B15. Determination of unrealized and realized profits or losses

Part C of the Directive issued by Bursa Malaysia Securities Berhad ("Bursa Securities") requires a disclosure of the unappropriated profits of the Group as at 31 December 2010 into realized and unrealized profits or losses. No comparatives figures are required upon first compliance with the disclosure.

	As at 31.12.2010 (RM'000)	As at 31.12.2009 (RM'000)
Total retained profits/(accumulated losses) of the Company:		
- Realised	492,547	
- Unrealised	(9,762)	
	482,785	Note: Comparative
Total share of retained profits/(accumulated losses)		figures are not required
from subsidiairies:		in the first financial
- Realised	8,168	year of complying with
- Unrealised	(468)	the Realised and
	7,700	Unrealised
Total share of accumulated losses from associated companies:		Profit/Losses
- Realised	(7,650)	Disclosures.
- Unrealised		
	(7,650)	
Less: Consolidation adjustments	76,860	
Total group retained profits as per consolidated accounts	559,695	

#### **B16.** Authorisation for Issue

The Board of Directors authorised the release of this Financial Report on 28 February 2011.

#### BY ORDER OF THE BOARD

DATO' SABRINA ALBAKRI BT. ABU BAKAR COMPANY SECRETARY 28 February 2011.